



ACCUSERV

AND PROTECT





Introduction

Maintenance is an essential service. It ensures that your equipment is clean, properly adjusted and most importantly safe for operation. AccuServ understands how important maintenance is; that's why we perform a 21 safety check and cleaning for each individual appliance.

That being said, in order for you to better understand how maintenance works and what you can expect from it, we would like to introduce to you the concept of maintenance-sensitive parts and frequently failing parts.

Maintenance-Sensitive Parts vs Frequently Failing Parts

After years of recording and observing thousands of different repairs for a variety of equipment, we stumbled upon a consistent pattern. By analyzing which components break and why, we've concluded that certain parts fail due to poor maintenance while other parts break independently with no other factors causing their failure. We've categorized the two sets of parts as the following:

Maintenance-sensitive parts: are parts that should not fail when properly maintained. They generally perform very well as long as you ensure they are clean, well ventilated and properly adjusted.

Frequently failing parts: are parts that are prone to failing regardless of how well you take care of your equipment. They're the parts that make your maintenance efforts feel in vain and the ones customers question why they broke after your equipment just received a tune up. Unfortunately there is no way to stop these parts from breaking. All you can do is bite the bullet and replace them when the time comes.

AccuServ and Protect

That's why we developed AccuServ and Protect. A maintenance plan with extended coverage to protect you from frequently failing parts.

The concept behind the plan is that we first provide you with our industry leading tune-up to ensure your maintenance-sensitive parts are in top condition. Next we provide you with protection for frequently failing parts when they do eventually breakdown.

It's the ultimate combination of prevention and protection guaranteed to give you a peace of mind that your equipment is being covered by a well-thought, tested and true, service plan.

The best part of the plan is that it's only \$3 more than your current maintenance plan. So you get a lot more, for just a few dollars more.

This service plan has become so effective in protecting our customers, that it has quickly become our number one seller!

Don't wait till it's too late. Subscribe and get immediate protection today!

Air Conditioner

Maintenance-Sensitive Parts

Many times when maintenance is overlooked your AC runs with incorrect pressures and temperatures. This can be caused due to a refrigerant leak and/or a build up of dirt and debris on your air conditioner. This can lead to the AC running inefficiently and costing you more on your hydro bill. Worse of all, it can start overheating causing different components to fail prematurely. That's why we stress the importance of getting your AC maintained to greatly increase its lifespan and prevent maintenance-sensitive parts from breaking down.

Frequently Failing Parts

That being said there are list of parts that "frequently fail" despite having done a good maintenance. For example, your capacitor, thermostat and contactor switches just to name a few.

This creates an uneasy feeling that despite your best efforts to keep your AC tuned up, these parts will eventually breakdown and take an unexpected bite out of your wallet.



\$11 PER MONTH
TO SUBSCRIBE
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That's why we developed AccuServ and Protect

- First this solution provides you with our industry leading annual maintenance that includes our 21 cleaning and safety checks guaranteed to greatly improve the life span of maintenance-sensitive parts"

- Then it provides you with coverage for parts that frequently fail regardless of how well you maintain your equipment. So as long as you are under our plan we'll come by and replace those parts for free!

The best part of this plan is that it's only \$3 a month more than your current maintenance plan. Our customers find so much value in this plan that it has become our best seller.

AccuServ and Protect give you a peace of mind knowing that those maintenance-sensitive parts will be well tuned and those frequently failing parts be covered.

Guaranteed!

AccuServ and Protect

Included:

"Industry Leading Maintenance that includes 21 Point Safety and Cleaning Inspection"

"Coverage of Frequently Failings Parts; a list put together through years of research and recordings"

Advantages

- Increases the life span of your fireplace
- Improves energy efficiency
- Ensure your fireplace is not producing **carbon monoxide**
- Extended Part Coverage

Frequently Failing Parts (Covered)

Parts that fail regardless if proper maintenance is being performed or not

Capacitors: Think of your capacitors as your spark plug for your car. They are used to jump start your motors in your AC system. They commonly become weaker overtime and run out of power to adequately start the motor. At this point replacement is required.

Internal Copper Tubing: these are the bloodlines for your AC system. Used to transfer the refrigerant, these copper lines can become brittle overtime and cause the system to leak. The defected section of the copper line can be replaced to solve this issue.

Thermostat: Responsible for monitoring and controlling how cool your home is, they have fragile sensors that may lose its ability to properly detect temperature overtime. Resulting in incorrect indoor temperatures or not powering the AC unit at all.

Internal Electrical Wiring: The wiring that powers all the various components inside your AC system are prone to becoming brittle and burning out.

Contactor/Relay: The internal switches built within the AC system, they are used to power on and off different components inside your AC. Common problems with them include burning out, losing connectivity and the relays sticking.

Maintenance-Sensitive Parts (Not Covered)

Parts that eventually fail regardless of proper maintenance being performed or not.

Blower Motor: Responsible for distributing cool air produced by the AC throughout your home, it often burns out due to overheating from a build up of dirt on the blower.

Control Board: The brains of the air conditioner, it controls which components come on and when. The causes for why they fail can be many: from power surges to shorts in the AC, it's unpredictable. However a tested and true fact is that maintenance greatly reduces the chances of failure. One direct factor is that dirt from the AC can contaminate the solenoids on the board, causing them to stick open and malfunction.

Condenser Coil: The outdoor coil where heat is emitted. Excessive heating due to airflow restriction may cause it to crack and leak refrigerant

Condenser motor: In charge of cooling down the condenser and compressor, it often has to run harder and longer when the AC is running inefficiently. Maintenance will increase efficiency and lower condenser motor run time.

Compressor: The heart of the air conditioner, its in charge of pumping refrigerant throughout the AC system. Inefficiency causes the compressor to run longer and harder greatly increasing the chances of breakdown. This can be corrected with a maintenance.

To learn more why a lack of maintenance can put you a higher risk of failure follow this link:

www.accuservheating.com/example

Furnace

Maintenance-Sensitive Parts

As we've constantly stressed before, there is no other appliance more important to have maintained than your furnace. It has the highest rate for crack heat exchangers than any other appliance; usually due to poor maintenance. This is a very dangerous situation as a crack can quickly start producing the silent killer: carbon monoxide. When your furnace is being maintained you can expect to greatly reduce the chances of a crack and generally increase the lifespan for any other "maintenance-sensitive" part.

Frequently Failing Parts

That being said there are list of parts that "frequently fail" despite having done a good maintenance. For example, your flame sensor, HSI and pressure switches just to name a few.

This creates an uneasy feeling that despite your best efforts to keep your furnace tuned up, these parts will eventually breakdown and take an unexpected bite out of your wallet.



That's why we developed AccuServ and Protect

- First this solution provides you with our industry leading annual maintenance that includes our 21 cleaning and safety checks guaranteed to greatly improve the life span of maintenance-sensitive parts.

- Then it provides you with coverage for parts that frequently fail regardless of how well you maintain your equipment. So as long you are under our plan we'll come by and replace those parts for free!

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Advantages

- Increases the life span of your furnace
- Improves energy efficiency
- Ensures your furnace is not producing **carbon monoxide**
- Ensures your furnace does not have any gas leaks
- Coverage for frequently failing parts

Frequently Failing Parts (Covered)

Parts that fail regardless if proper maintenance is being performed or not

Pilot Assembly: in charge of igniting the main burners and ensuring your home doesn't fill with gas, the pilot assembly is used both for ignition and safety. Common issues include failing to keep the burners ignited and the pilot orifice hole becoming clogged.

Pressure Switch: is a safety device that ensures that the furnace is properly exhausting before turning on the burners. The switch commonly breaks and fails to recognize that the exhaust is running therefore not turning on the burners

Capacitors: They are used to jump start your motors in your furnace system. They commonly become weaker overtime and run out of power adequately start the motor.

Hot Surface Ignitor (HSI): a small element that heats up and ignites the burners. They eventually burnout and have to be replaced. They are replaced several times during furnace's lifespan.

Roll-out Switch: a safety device that senses when the burner flames "roll out" back into the furnace rather than into the heat exchanger. It immediately shuts off the furnace when it detects this condition. They often fail to recognize the main burners are fine and prevent the furnace from starting

Hi-Limit: a safety device that shuts off the furnace when it senses that the heat exchanger section is getting too hot. Commonly malfunctions and shuts the furnace off too early or not turn it on at all

Manual Switch: a on/off switch for the furnace. Commonly loses connectivity going into the furnace

Transformer: used to convert high voltage into low voltage to power the low voltage components in your furnace. Commonly fail to properly convert voltages overtime.

Thermocouple: Used in older furnaces as a safety device to ensure the pilot light is ignited and gas is not just spilling into the furnace. Often fails to sense the pilot light and prevents the furnace from coming on at all

Thermopile: Used in older furnaces as a safety device to ensure the main burners are ignited and gas is not just spilling into the furnace. Often fails to sense the main burners are on and prevents the furnace from coming on at all

Thermostat: Responsible for monitoring and controlling how warm your home is.

Flame Sensor: A safety device used to ensure there is ignition. Can fail to sense the flame and prevent the furnace from coming on.

Internal Electrical Wiring: The wiring that powers all the various components inside your furnace are prone to becoming brittle and burning out.

Maintenance-Sensitive Parts (Not Covered)

Parts that eventually fail regardless if proper maintenance is being performed or not.

Gas Valve: The gas valve is in charge of regulating gas flow in to the furnace. Dirt in the furnace will contaminate the solenoid in the gas valve causing it to start sticking

Control Board: The brains of the furnace. It controls which components come on and when. The causes for why they fail can be many. Dirt from the furnace can contaminate the solenoids on the board, causing them to stick open and malfunction.

Ventor Motor: Used to help exhaust the burner gas by blowing them out the vent. Dirt build up inside the motor tend to cause it to overheat and burn out.

Blower Motor: Responsible for distributing heat produced by the furnace throughout your home, it often burns out due to overheating from a build up of dirt on the blower.

Primary Heat Exchanger: A metal enclosed shell that separates the burner gas that's inside it from the circulation air that travels outside and around it. Many different factors can cause it to crack; most of them due to poor maintenance. A crack heat exchanger can quickly lead to carbon monoxide

Secondary Heat Exchanger: Used to increase the furnace's energy efficiency by absorbing residue heat not collected by the primary heat exchanger and transferring it into the circulation air. Like the primary heat exchanger many different factors can cause it to crack; most of them due to poor maintenance. It's also more prone to clogging.

Boiler

Maintenance-Sensitive Parts

During a boiler's operation, scale begins to build up inside it's pipework. Scale acts as an insulator and restricts heat transfer, forcing your boiler to run longer and harder to heat your home. During an annual maintenance a descaler is used to break up this build up. This procedure helps keep these "maintenance-sensitive" parts in good condition and greatly improve their lifespan. By having a maintenance done you can expect these particular parts to last for a long time.

Frequently Failing Parts

That being said there are lists of parts that "frequently fail" despite having done a good maintenance. For example, your pressure relief valve, HSI and pressure switches just to name a few.

This creates an uneasy feeling that despite your best efforts to keep your boiler tuned up, these parts will eventually breakdown and take an unexpected bite out of your wallet.



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Frequently Failing Parts (Covered)

Parts that fail regardless of proper boiler maintenance being performed or not

Pressure relief valves: A safety device to ensure the boiler system doesn't over pressurize and explode. They commonly leak unnecessarily, become noisy or completely break off.

Drain Valve: Used to drain the water from the boiler. They commonly leak.

Pressure Switch: Is a safety device that ensures that the boiler is properly exhausting before turning on the burners. The switch commonly breaks and fails to recognize that the exhaust is running and not turning on the burners.

Thermostat: Responsible for monitoring and controlling how hot your home is. They have fragile sensors that may lose its ability to properly detect temperature overtime resulting in incorrect indoor temperatures or not powering the boiler unit at all.

Pilot Assembly: In charge of igniting the main burners and ensuring your home doesn't fill with gas, the pilot assembly is used both for initial start up and as a back up safety device. It is composed of a thermocouple, ignitor and pilot light. Common issues include the thermocouple failing to keep the burners ignited.

Flame Sensor: A safety device used to ensure there is ignition. Commonly fails to sense the flame is on and prevents the boiler from coming on. Cleaning or replacement will solve the issue.

Maintenance-Sensitive Parts (Not Covered)

Parts that eventually fail regardless of proper maintenance being performed or not.

Gas Valve: The gas valve is in charge of regulating gas flow into the boiler. Dirt in the boiler will contaminate the solenoid in the gas valve causing it to start sticking.

Circulating Pump: Used to circulate the heated water throughout your home, they will burn out if not regularly oiled during maintenance.

Control Board: The brains of the boiler. It controls which components come on and when. The causes for why they fail can be many; from power surges to shorts in the boiler, it's unpredictable. However a tested and true fact is that maintenance greatly reduces the chances of failure. One direct factor is that dirt from the boiler can contaminate the solenoids on the board, causing them to stick open and malfunction.

Ventor Motor: Used to help exhaust the burner gas by blowing them out the vent. Dirt built up inside the motor tend to cause it to overheat and burn out

Heat Exchanger: Series of condensed pipes contained with water. It allows for the transfer of heat between the burners outside the exchanger and the water inside the exchanger. Dirt and Soot can build up on the exchanger reducing the heat transfer process and lowering boiler efficiency.

To learn more why a lack of maintenance can put you at a higher risk of failure follow this link:

www.accuservheating.com/example

AccuServ and Protect

AccuServ and Protect provides you with the solution that keeps those maintenance-sensitive parts well tuned and provides you protection from those frequently failing parts.

Advantages

- Increases the life span of your boiler
- Improves energy efficiency
- Removes corrosive oxygen from the boiler
- Removes restricting scale from the boiler
- Ensures there is no presents of carbon monoxide
- Coverage for frequently failing parts

Tank Water Heater

Maintenance-Sensitive Parts

When water heaters are not maintained sediment begins to build up at the bottom of tank. This sediment acts as an insulator reducing the transfer of heat between the burners and the water above. This reduces efficiency and causes longer run times. Extended run times damages the bottom of the water heater and making it more prone to leaking. If the damage is severe enough it can cause the bottom to crack and flood. Having your annual tune-up protects these "maintenance-sensitive" parts from premature failure and protect not just your water heater, but your property.

Frequently Failing Parts

That being said there are list of parts that "frequently fail" despite having done a good maintenance. For example, your thermocouple, pressure relief valve and pressure switches just to name a few.

This creates an uneasy feeling that despite your best efforts to keep your water heater tuned up, these parts will eventually breakdown and take an unexpected bite out of your wallet.



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Advantages

- Increases the life span of your water heater
- Improves energy efficiency
- Reduces the chance of leaks and flooding
- Coverage for frequently failing parts

Frequently Failing Parts (Covered)

Parts that fail regardless of proper maintenance being performed or not

Pressure relief valve: A safety device to ensure the water heater doesn't over pressurize and explode. They commonly leak unnecessarily, become noisy or completely break off.

Pilot Assembly: in charge of igniting the main burners and ensuring your home doesn't fill with gas, the pilot assembly is used both for initial start up and a back up safety device. It is composed of a thermocouple, ignitor and pilot light. Common issues include the thermocouple failing to keep the burners ignited

Drain Valve: used to drain the water from the water heater. They commonly leak.

Pressure Switch: is a safety device that ensures that the water heater is properly exhausting before turning on the burners. The switch commonly breaks and fails to recognize that the exhaust is running just fine to turn on the burners.

Maintenance-Sensitive Parts (Not Covered)

Parts that eventually fail regardless of proper maintenance being performed or not.

Tank water Body: a bit of an exception to the other maintenance sensitive parts, the tank will eventually rot out after so many years. However annual flushing of sediment has proven to greatly increase it's lifespan

Aquastat: Responsible for monitoring and controlling how hot the water is.

Gas Valve: in charge of regulating gas flow into the water heater. Dirt can contaminate the solenoid in the gas valve causing it to start sticking

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Tankless Water Heater

Maintenance-Sensitive Parts

Overtime sediment begins to build up in the system. The sediment acts as an insulator, reducing the transfer of heat from the burners to the water. The result is reduced energy efficiency and less water pressure due to "restrictor" that slows down the gpm when water is not hot enough. If the sediment build up is severe enough, it can clog the unit and make it irreparable. These maintenance-sensitive parts must be maintained or they will fail.

Frequently Failing Parts

That being said there are list of parts that "frequently fail" despite having done a good maintenance. For example, your thermocouple, pressure relief valve and pressure switches just to name a few.

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Advantages

- Increases the life span of your water heater
- Improves energy efficiency
- Reduces the chance of leaks and flooding
- Coverage for frequently failing parts

Frequently Failing Parts (Covered)

Parts that fail regardless of proper AC maintenance being performed or not

Pressure relief valve: A safety device to ensure the water heater doesn't over pressurize and explode. They commonly leak unnecessarily, become noisy or completely break off.

Pilot Assembly: in charge of igniting the main burners and ensuring your home doesn't fill with gas, the pilot assembly is used both for initial start up and a back up safety device. It is composed of a thermocouple, ignitor and pilot light. Common issues include the thermocouple failing to keep the burners ignited

Drain Valve: used to drain the water from the boiler. They commonly leak.

Pressure Switch: is a safety device that ensures that the water heater is properly exhausting before turning on the burners. The switch commonly breaks and fails to recognize that the exhaust is running just fine to turn on the burners

Maintenance-Sensitive Parts (Not Covered)

Parts that eventually fail regardless of proper maintenance being performed or not.

Tank water Body: a bit of an exception to the other maintenance sensitive parts, the tank will eventually rot out after so many years. However annual flushing of sediment has proven to greatly increase it's lifespan

Aquastat: Responsible for monitoring and controlling how hot the water is.

Gas Valve: in charge of regulating gas flow into the water heater. Dirt can contaminate the solenoid in the gas valve causing it to start sticking

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www.accuservheating.com/example

Fireplace

Maintenance-Sensitive Parts

Cleaning the fireplace removes dirt and soot build up. This build up is notorious for clogging up the burners, contaminating the solenoid in the gas valve, and overheating the blower motor. These maintenance-sensitive parts must be maintained or they will fail.

Frequently Failing Parts

That being said there are list of parts that "frequently fail" despite having done a good maintenance. For example, your thermocouple, thermopile and remote control just to name a few.

This creates an uneasy feeling that despite your best efforts to keep your fire place tuned up, these parts will eventually breakdown and take an unexpected bite out of your wallet.



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Frequently Failing Parts (Covered)

Parts that fail regardless of proper maintenance being performed or not

Pilot Assembly: In charge of igniting the main burners and ensuring your home doesn't fill with gas, the pilot assembly is used both for initial start up and as a back up safety device. It is composed of a thermocouple, ignitor and pilot light. Common issues include the thermocouple failing to keep the burners ignited.

Thermopile: Another safety device that ensures gas is being ignited and not escaping into your home. If it doesn't detect a flame is present, it will shut off the burners. It is part of the pilot assembly sometimes working with, or in replacement of the thermocouple. It commonly fails to recognize the burners are on and prevents gas fireplace from coming on.

Manual on/off switch: A switch that turns the gas fireplace on and off. Consistent Connectivity often fails causing intermittent problems.

Remote Control: Just like changing the channel on your TV, you can turn your gas fireplace on and off with a remote. Some models you can also regulate temperature and flame size. Composed of both a remote and receiver built into the fireplace, communication between the two devices sometimes become erratic and the remote assembly has to eventually be replaced .

Maintenance-Sensitive Parts (Not Covered)

Parts that eventually fail regardless if proper maintenance is being performed or not.

Gas Valve: The gas valve is a major component in the fireplace in charge of regulating gas flow in the fireplace. Dirt and soot in the fireplace will contaminate the solenoid in the gas valve causing it to start sticking

Blower Motor: Responsible for distributing heat produced by the gas fireplace into the room, it often burns out due to overheating from a build up of soot and dirt on the blower.

Control Board: The brains of the fireplace, it controls which components come on and when. The causes for why they fail can be many. From power surges to shorts in the fireplace , it's unpredictable. However a tested and true fact is that maintenance greatly reduces the chances of failure. One direct factor is that dirt from the fireplace can contaminate the solenoids on the board, causing them to stick open and malfunction.

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Advantages

- Increases the life span of your fireplace
- Improves energy efficiency
- Ensure your fireplace is not producing **carbon monoxide**
- Ensures your fireplace does not have any gas leaks
- Coverage for frequently failing parts
- Coverage for maintenance-sensitive parts

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www.accuserveheating.com/example

Terms & Conditions

The maintenance plan provided by AccuServ do not cover any costs, including diagnosis and service, repair, parts, replacement, or adjustment for such of those equipment which are used for commercial applications.

Repair costs incurred on account of following reasons will not be covered under the plans: design faults or preexisting faults/defects/deficiencies or which have previously been repaired during the first 30 days prior the Date of commencement of the plan, improper use, tampering, alterations or repairs by persons other than personnel of AccuServ, loss, fire, theft, accidental or deliberate damage, extreme weather conditions, subsidence, structural repairs, redecoration or renovation related work, explosion, earthquake, lightning, flood, storm, acts of war or other insurable risks, improper setting of the thermostat, the household electrical fuse or circuit breaker required for the unit is blown, improper sizing or application of the equipment, the Heating Unit or Cooling Unit has been turned off, break down of heating, cooling, appliance, electrical or plumbing or drains system due to lack of reasonable maintenance.

- During the execution of the work covered under the plan, there may be minor damages to the wall-coverings, drywall, plaster, wall paper, paint, floor coverings, tile, cabinetry, counter tops, landscaping or there may be structural or cosmetic defects. Costs of redecoration or restoration of these damages/defects are not covered under the plan

- If there is any Building and Zoning Code Requirements or violations which are discovered before or during the diagnosis or repair of Equipment, you are required to complete the necessary corrective work at your own expense, before we take up the required repair or services of the equipment. You are required to obtain the necessary permits before we take up the service or repair of the equipment. We shall not be responsible for service or repairs, or delay in rendering the service on account of your noncompliance of any of the above requirements. If additional costs are incurred in order to comply with local, provincial, or federal law, we shall not be responsible for that additional expense.

The plan will not cover service involving hazardous or toxic materials, asbestos, lead or the disposal of refrigerants or contaminants.

- We will not provide any maintenance under the plan, if the equipment is not easily accessible, or if our authorized technician refuses to enter the premises due to the presence of animals, insects, unsanitary conditions or unsafe conditions. We may terminate your plan at our sole discretion if in our reasonable assessment; the conditions of the residence where the equipment is located are unsanitary or unsafe. Upon termination of your plan, we will refund the entire or proportional payment depending on the service rendered during the current coverage year under the plan.

- Heat pumps, equipment using conversion burners, the conversion burner itself and ductless, wall unit, heat pump and high velocity units are not eligible for coverage. Equipment serving more than one dwelling unit is not eligible for coverage. Heating equipment that heats using electricity or a fuel other than natural gas (e.g. oil, propane, wood, etc.) is not eligible for coverage

- Your plan coverage is not transferable to another residence.

- If you move, the balance of the plan coverage then in effect remains with the Covered Appliances and will be transferred to the new owner.

Billing and Payment- Your credit card on file will be charged the balance due to us. AccuServ reserves the right to change the prices by providing 30 days advance notice.

Warranty -The maintenance plan does not guarantee the equipment will not fail or provides any warranties; express or implied, as to the equipment unless stated on the Terms and Conditions

of new purchases. The Customer assumes the responsibility for the condition of the equipment.

LIABILITY AND INDEMNITY. Liability for injury, disability, and death of workers and other persons caused by operating, handling, or transporting the equipment during the term of this contract is the obligation of the Customer, and the Customer shall indemnify and hold the Company harmless from and against all such liability.

Agreement Renewal for your convenience, there is an automatic renewal process.

Coverage will renew for each year for another year on the anniversary of your effective Date unless

a) you have given AccuServ prior notice that you do not wish to renew your coverage, or (b) AccuServ has given you prior notice that it will not be offering you renewed coverage.

Personal Information- We collect and use personal information about you in order to establish and manage our business relationship with you. In light of this, you allow us to:

- share your information with our Authorized Repair Technicians in order to provide service under your Plan
- disclose information about you for the following purposes:
 - Billing and/or supplying services to you under these Terms and Conditions;
 - Law enforcement;
 - Complying with legal requirement; and
 - Processing of past due accounts of yours which have been passed to a debt collection agency

Entire Agreement- You signed application form together with these Terms and Conditions, including any attached schedules, (collectively, the "Agreement") form the entire agreement between you and us. The Agreement supersedes any prior written or verbal representations, rights, obligations or inducements (including those of sales agents) that are binding on us.

Conflict- in case of any conflict between the information on the application form and these Terms and Conditions, these "terms and Conditions shall prevail"

Governing Law- This Agreement is governed by the laws of Ontario, Canada.

SEVERABILITY. If any portion of this contract shall be held to be invalid or unenforceable for any reason, the remaining provisions shall continue to be valid and enforceable. If a court finds that any provision of this contract is invalid or unenforceable, but that by limiting such provision, it would become valid and enforceable, then such provision shall be deemed to be written, construed, and enforced as so limited.

WAIVER. The failure of either party to enforce any provision of this contract shall not be construed as a waiver or limitation of that party's right to subsequently enforce and compel strict compliance with every provision of this contract.

CERTIFICATION. Customer certifies that the application, statements, trade references, and financial reports submitted to Company are true and correct and any material misrepresentation will constitute default under this contract.